



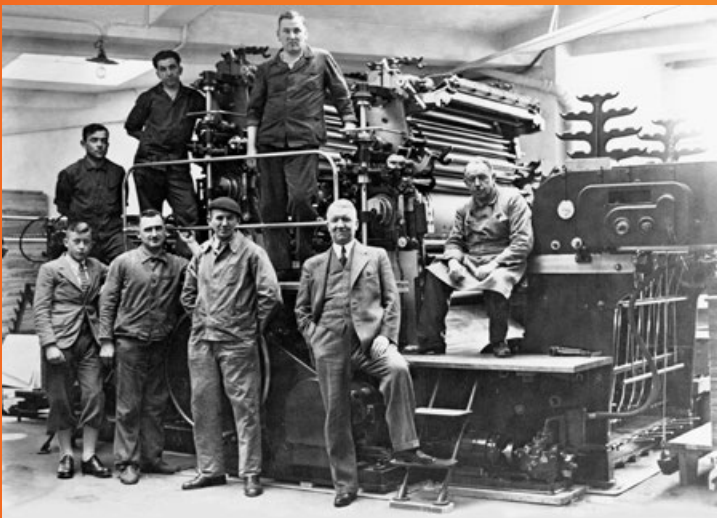
Moving healthcare. Moving you.

Company brochure of Faller Packaging

Faller
PACKAGING

With strong roots into the future.

A family owned company with
more than 140 years of tradition.



Faller employees in the 1930s. On the right side of the image: Managing Director Ernst Faller, Successor of the company founder August Faller.



Dr Michael Faller, President & Corporate Managing Partner
Dr Daniel Keesman, Chief Executive Officer

“We are a family owned company with a strong focus on sustainability and expertise. This is how we have been operating successfully for more than 140 years.”

Dr Michael Faller

First-class packaging solutions and innovative supply chain systems for the pharmaceutical and healthcare industry: That is what Faller Packaging stands for today. Our beginnings reach back to 1882.

For over 140 years, Faller Packaging has operated as a family owned company with a strong focus on sustainability and expertise. Founded as a lithography print shop in the Elz Valley, we started out producing paper labels, letterheads, postcards and business stationery. The first folding cartons were produced in 1953 – a decision that would prove important for the future.

Another milestone on the way to success was the decision to specialise in the pharmaceutical and healthcare industry in the 1990s. Today, 98% of our customers belong to this industry, so we can proudly describe ourselves as one of the leading solution providers for healthcare packaging in Europe.

As a system supplier, we offer a comprehensive range of services for the manufacturing

of folding cartons, leaflets and adhesive labels. Our strengths are development services for customer-specific solutions and consulting for supply chain optimisation. Our top priority is: Always 100 % quality with delivery reliability “on time, in full”.

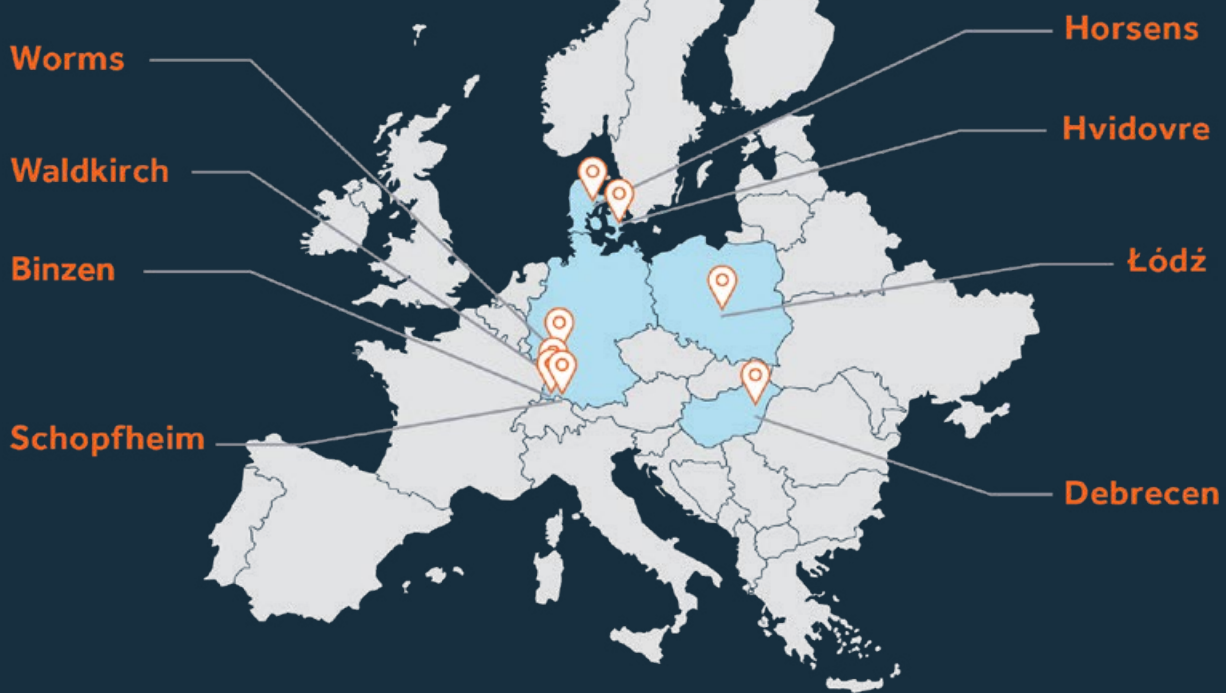
From consulting to production, we also support our pharmaceutical customers in serialisation and tamper evidence. We provide the healthcare industry with solutions for sustainable finishing. Our focus lies on sustainable packaging solutions – especially through the use of renewable raw materials as well as process and resource efficiency through digitalisation.

We are a family owned company with a long tradition, whose development has always been driven by modern, future-oriented specialists. With their skills and commitment, our employees have long proven that Faller Packaging can always ensure success in the long term by adapting to new situations.

Internationally and digitally positioned.

Supply chain partner for the pharma and healthcare industry.

Our locations





3.4

billion
folding cartons



1.7

billion
leaflets



1.0

billion
adhesive labels

Capacities per year

Sustainability, demographic change, digitalization, and increasing individualization and complexity in the healthcare sector: In light of these trends, we are confident that packaging and logistics of medical products require a re-thinking.

New therapies and dosage forms are constantly being developed. More and more products are coming onto the market in ever shorter periods of time. Faller Packaging has the innovative power, performance and reliability to find answers to the current challenges in the pharmaceutical and healthcare sector.

As a system supplier, we offer our customers all components of secondary pharmaceutical packaging from a single source. Our total capacities include over 3.4 billion folding cartons, over 1.7 billion leaflets, and over 1 billion adhesive labels annually.

To meet the needs of our customers even more effectively, Faller Packaging has continuously increased its international presence. Since

2012 we have expanded into Denmark, Poland and Hungary, and today we have locations in Waldkirch, Binzen, Schopfheim, Hvidovre, Horsens, Łódź, Debrecen and Worms. More than 1,500 employees work at eight locations, focusing on different innovative and exclusive solutions.

The best example is our subsidiary PackEx in Worms. Here, new technologies for the digitalised and tool-less production of folding cartons are used. This enables us to achieve small and very small batches economically and with particularly fast delivery times.

Keyword digitalisation: Our vision is to re-think the entire supply chain and manage it digitally. Together with our customers, we are developing digital supply chain concepts in order to better predict their future needs and to be able to coordinate scheduling, capacities and processes accordingly. Our primary goal is to supply our customers in the best possible way: reliably, near-term, flexibly, sustainably and cost-effectively.

“As a leading solutions provider for healthcare packaging, we want to re-define and manage healthcare supply digitally.”

Dr Daniel Keesman

Packaging with responsibility.

Products and processes must be sustainably organised.



Our natural resources are limited - we have to use them sparingly and respectfully. Environmental and climate protection are therefore central issues for the future which we must address as a responsible industrial company.

For more than 20 years, we have been setting up effective processes by which we can continuously increase and optimally monitor the efficiency of our use of resources. We document this in our annual sustainability report, which we have been proactively publishing since 2003.

Our aim is to continuously reduce our CO₂ emissions and therefore take our responsibility for climate protection seriously. In order to achieve this in a transparent, reliable and science-based manner, we have committed to the goals of the SBTi. With environmentally friendly products and digitalised processes, we are making an additional contribution to reducing our customers' ecological footprint.

Paper and cartonboard products have unique positive properties. They are based on wood as a renewable raw material and store carbon dioxide. Through their recycling, CO₂ can be bound up for a long time and not returned to the atmosphere. That is why our products have great potential for a climate-friendly and resource-sparing circular economy. We take our responsibility seriously and offer our customers targeted advice on sustainable packaging concepts with our Sustainable Packaging Service.

The digitalisation of our own processes and our customers' supply chain also contributes to a more efficient use of resources. This results in less waste, more efficient transport, and optimal use of machinery. All of this helps our customers and our environment.

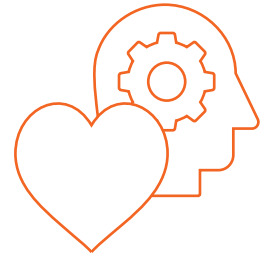
“With paper and cartonboard products, we can make a valuable contribution to a climate-friendly and resource-sparing circular economy.” Dr Daniel Keesman



Embodying values, creating values.

A photograph of two men in a factory or industrial setting. They are both wearing dark blue polo shirts. The man in the foreground is holding a large, printed sheet of paper with various charts and graphs, looking at it intently. The man in the background is also looking at the sheet. In the background, there are several computer monitors displaying data and graphs. The ceiling of the facility is visible, showing industrial lighting and structural elements.

What guides our thoughts
and actions.



“The exceptional quality of our work stems from the sum of our employees’ strengths.”

Dr Michael Faller

Our decisions are based on strong values and concrete working principles. These guide us and open up a way for our employees to become part of the #FallerFamily regardless of location.

We have a clear self-image and a self-chosen standard for our cooperation and our results. Three corporate values are at the heart of this and guide us:

Simply better is what we want to make our products and services. This way, we always offer the greatest possible added value to our customers and to society. We are always developing new, high-quality solutions – because we are not satisfied with what we have achieved to date, but we have the curiosity and the inner drive to constantly look for ways to improve.

Always ahead is how we want to think, so that we can meet our customers’ and employees’ changing needs in the long term. Our work is

characterised by innovation, and we are always open to it. We embrace every challenge with agility and flexibility – and we always strive to anticipate what is just around the corner. This is how we stay one step ahead.

Only together can we achieve this objective. We work in order to benefit both ourselves and the community in which we live. The interplay of differences in knowledge and skills is what determines the quality of our work. Each individual contributes to this every day – through team-oriented thinking and action, with mutual respect, an open exchange and constructive dialogue.

What sets us apart is the combination of two properties: We are a modern, innovative and international company. And at the same time we are characterised by the trusting and cooperative working atmosphere of a family-owned company. This is what makes the #FallerFamily special, and it can be felt by our employees every day.

A man with a beard and short dark hair, wearing a dark blue long-sleeved shirt with a red collar and blue trousers, is smiling and looking towards the camera. He is standing in a factory or industrial setting, with his hands on a piece of machinery. Behind him are large rolls of material, some orange and some yellow, stacked vertically. The machinery has various buttons and controls, including green and yellow ones. There are also warning signs on the machinery, including a yellow triangle with a black exclamation mark and a yellow triangle with a black symbol of a person being struck by a falling object. The background shows a large window with a view of the outside world.

**Simply better.
Always ahead.
Together.**

Quotes from the #FallerFamily.



Elena Heiny
People Partner, HR Development
Waldkirch, Germany

"For me, the most important thing in the long term is to work for a value-driven company. Most importantly, my colleagues and I are able to make a vital contribution to our healthcare system and to the environment."



Elke Fischer
Expert Quality Assurance Labels
Schopfheim, Deutschland

"The team spirit and support in the department and across the organisation was very helpful, especially at my first working days. I was immediately welcomed and integrated and due to the good teamwork I was able to find my place quite quickly."



Steen Berner
Head of Sales & Customer Service
Hvidovre, Dänemark

"My work in Sales and Customer Service means that I get involved in many tasks across the organisation. I enjoy working internationally with great colleagues from our other sites in Poland, Hungary and Germany who always ensure that we get the job done together."



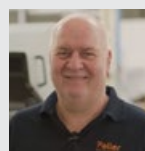
Paulina Klimek
Administrator Sourcing
Łódź, Poland

"I work in purchasing and order material for production. I really like my work, every day brings new challenges for me to tackle. And I am able to contribute to our success."



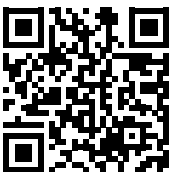
Hendrik Ruf
Specialist Outserts
Binzen, Germany

"Over recent years, the Binzen site has often had the courage to invest in the latest technology to help drive digitalisation forward. I am proud to be a part of this team."



János Lajos Tóth
Maintenance
Debrecen, Hungary

"It is great working here, not only because the job allows me to apply my extensive knowledge and experience, but also because I really appreciate the flexible working conditions."



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